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The Main Goal

Understand your income sources

Understand their tax consequences

Understand ways to reduce taxes



Definitions | Four Buckets of Income

Taxable

Partially-Taxable

Tax-Deferred

Tax-Free



Your Taxable Sources

Trusts, Joint & Individual Accounts

Only interest, dividends + realized gains taxed

Pension

Taxed as ordinary income



Your *Partially-Taxable* Sources

Annuities

Taxes based on a formula

Social Security

Taxes based on level of other income



Your Tax-Deferred Sources

Traditional IRAs 401(k), 403(b), 457 Plans Simple & SEP IRAs

All distributions are ordinary taxable income



Your *Tax-Free* Sources

Roth IRA, Roth 401(k), etc.

No distributions are taxed



Taxes | Understanding Tax Brackets

First, for the simple understanding...

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Single | 15% federal bracket up to about $40,000Single | 25% federal bracket up to about $90,000
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Joint | 15% federal bracket up to about $75,000Joint | 25% federal bracket up to about $150,000
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Timing & Taxes | Social Security

Your Social Security Income

"Relevant" Income

Adjusted gross income

+ 50% of Social Security

+ Tax-exempt interest

Starts getting taxed when relevant income is...

Single – between \$25k and \$34k (max reached at about \$40k) Joint – between \$32k and \$44k (max reached at about \$50k)

Up to 85% of Social Security can be taxed



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Timing & Taxes | Tax-Deferred Accounts

Tax-Deferred Accounts

Required Minimum Distributions (RMD)

Magical age is 70 ½

At age 70 ½, your RMD % is about 3.7% By age 80, your RMD % is about 5.3% By age 90, your RMD % is about 8.8%

At age 59.5, you can take penalty-free IRA distributions



Strategies | Roth Conversions

Partial Roth IRAs Conversions

The voluntary shift of some assets from a Traditional IRA into a Roth IRA

- then pay the tax owed -



Strategies | Roth Conversions

Partial Roth IRA Conversions

Things to Consider:

When temporarily lower tax rate For your surviving spouse For your kids' inheritance

Watch your *effective* marginal tax rate



Strategies | 0% Capital Gains Tax Rate

0% Federal Capital Gain Tax Rate

For taxpayers within the 15% federal tax bracket...
...realized capital gains are tax-free

Watch your *effective* marginal tax rate

State taxes *still* apply



Final Thoughts | Modeling Matters

Developing your Retirement Income Model

- 1. Create retirement lifestyle budget
- 2. Define your stages of retirement
- 3. Analyze your income sources by tax bucket
- 4. Map out tax picture over your stages



Disclosure

This presentation was designed to enhance your understanding of various financial planning topics. This was presented as generic information and may not apply to your particular circumstances.

Given this, I strongly encourage you to seek professional advice from as many sources as possible. This advice may take the form of tax and legal professionals as well as your investment adviser.



Questions or Comments?

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Thank You

for your participation.

